

Message Text

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72

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 SPC-03 AID-20 NSC-10 RSC-01

CIEP-02 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 CIAE-00

COME-00 FRB-02 INR-10 NSAE-00 XMB-07 OPIC-12 LAB-06

SIL-01 L-03 H-03 PA-04 PRS-01 USIA-15 DRC-01 /160 W

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R 051610Z DEC 73

FM AMEMBASSY BUENOS AIRES

TO SECSTATE WASHDC 4537

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E.O. 11652: N/A

TAGS: ECON, ESTC, ETRD, CU, AR

SUBJ: CUBAN TRADE

1. AMERICAN CITIZEN MANAGER OF BYRON JACKSON PUMPS, DIVISION OF BORG WARNER, SHOWED EMBASSY COPIES OF LETTER RECEIVED THIS WEEK FROM MIN OF ECON. LETTER INFORMS COMPANY THAT CUBAN COMPANY CUBAHIDRAULICA, INTERESTED IN PURCHASING PUMPS OF TYPES MANUFACTURED IN ARGENTINA BY BYRON JACKSON. SAID PUMPS WOULD BE USED IN IRRIGATION AND OTHER HYDRAULIC WORKS IN CUBA.

2. LETTER STATES THAT IT IS GOA POLICY TO INTENSIFY EXPORTS OF MANUFACTURES AS MEANS OF ASSURING FULL UTILIZATION OF NATIONAL INDUSTRIAL CAPACITY. ADDS THAT IT IS MINISTRY'S UNDERSTANDING THAT BYRON JACKSON HAS EXCESS CAPACITY AND EMPHASIZES ADVISABILITY OF COMPANY'S TAKING ADVANTAGE OF OPPORTUNITY TO SELL T CUBA. LETTER ADDS THAT GOVERNMENT INTENDS TO SEE THAT ITS TRADE COMMITMENTS ARE FULFILLED, WHETHER BY ARGENTINA OR FOREIGN-OWENED FIRMS.

3. BRYON JACKSON IS IN PECULIARLY VULNERABLE POSITION BECAUSE (A) THEY ACTUALLY HAVE EXCESS CAPACITY, UNLIKE MANY OTHER US-OWNED FIRMS IN ARGENTINA (B) MOST OF THEIR BUSINESS IS WITH LIMITED OFFICIAL USE

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GOVERNMENT ENTERPRISES, YPF, GAS DEL ESTADO AND OSN AND (C)

COMPANY HAS LOCAL MINORITY PARTNER WHO MANAGER BELIEVES IS MANEUVERING TO FORCE COMPANY INTO POSITION OF HAVING TO SELL OUT AT GIVEAWAY PRICE.

4. MANAGER ASKED FOR EMBOFF'S ADVICE. HE WAS GIVEN SAME ADVICE WE HAVE GIVEN OTHER COMPANIES IN SAME SITUATION: THAT HOME OFFICE IN US SHOULD MAKE TREASURY AND STATE AWARE OF THIS PRESSURE. HE SAID HE HAD HEARD THT WHOLE CUBAN TRADE SUBJECT WAS UNDER STUDY IN WASHINGTON AND ASKED HOW THIS STUDY WAS PROGRESSING. EMBOFF INFORMED HIM WE ARE UNAWARE OF STATUS OF THIS STUDY.

KREBS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, EMBARGO LISTS, BUSINESS FIRMS, PRIVATE INVESTMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 05 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BUENOS08837
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BUENOS AIRES
Handling Restrictions: n/a
Image Path:
ISecure: 1
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Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Page Count: 2
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 16 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <16-Jan-2002 by shawdg>; APPROVED <06-Feb-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CUBAN TRADE
TAGS: ECON, ESTC, ETRD, CU, AR
To: STATE
Type: TE
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